REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)
LAO PEOPLE'S DEMOCRATIC REPUBLIC
PEACE INDEPENDENCE DEMOCRACY UNITY PROSPERITY

MINISTRY OF INDUSTRY AND COMMERCE
National Implementation Unit
Enhanced Integrated Framework (EIF) Phase Three
Country Programme in Lao PDR

Consultant – Public-Private Dialogue (PPD) and Local Investment Climate Reform
(Part-Time, National Consultant; Ref. No. EIF3-IC-03)

The Ministry of Industry and Commerce ("MOIC"), acting through the National Implementation Unit ("NIU"), is implementing the Enhanced Integrated Framework (EIF) Phase Three Country Programme in Lao PDR (the "Programme"). In furtherance of the Programme, the NIU hereby invites expressions of interest from suitably qualified national consultants for engagement as Consultant – Public-Private Dialogue (PPD) and Local Investment Climate Reform (the "Assignment").

The Consultant engaged under the Assignment shall be responsible for establishing and facilitating Local Public-Private Dialogue (LPPD) mechanisms in target provinces of Northern Lao PDR, in close cooperation with other members of the NIU team and provincial stakeholders. The Assignment shall be undertaken on a part-time, national-consultant basis for fifty (50) days of input over a fifteen (15) month period, with the possibility of extension subject to satisfactory performance and the availability of funds, commencing in October 2026, and shall be performed under the overall supervision of the Project Manager, NIU, at the National Implementation Unit, Ministry of Industry and Commerce, Vientiane, Lao PDR. **The Terms of Reference (TOR) for the Assignment can be accessed via this URL: https://tinyurl.com/3bz68d26**

Minimum Qualifications

To be eligible for consideration, a candidate shall meet each of the following requirements:

Education and Training.

(a) hold at least a Master's degree in Economics, Business Administration, Development Studies, Public Policy, Law, Social Sciences or a related field from an accredited university or academic institution;

Experience.

(b) have at least five (5) years of professional experience in private sector development, public-private dialogue, investment climate reform, trade facilitation, local economic development or related fields;
(c) have at least three (3) years of experience working with international donor-funded projects, preferably in public-private dialogue, business environment reform or SME development;
(d) demonstrate experience in establishing and facilitating public-private dialogue mechanisms at the national or subnational level;
(e) have experience working with provincial authorities, local government and private-sector stakeholders in Lao PDR;
(f) experience working with women-led enterprises, youth entrepreneurs, ethnic-minority businesses or informal businesses shall be considered an asset;
(g) experience in monitoring, evaluation and learning, including disaggregated data collection, shall be considered an asset;

Skills and Knowledge.

(h) possess strong facilitation, negotiation and stakeholder-engagement skills, with a demonstrated ability to build trust across government, the private sector and development partners;
(i) possess excellent analytical and policy-advisory skills, including the ability to translate private-sector issues into actionable reform proposals;
(j) have knowledge of Lao PDR's business environment, investment climate, and trade and private-sector development context, including the 10th National Socio-Economic Development Plan (NSEDP) and the MOIC Five-Year Plan;
(k) be familiar with the Lao Business Forum, the Trade and Private Sector Working Group and the Aid for Trade governance framework in Lao PDR;
(l) possess strong report-writing, communication and presentation skills;
(m) be proficient in project management, monitoring and evaluation, and results-based management;
(n) be able to work inclusively with diverse teams and to mainstream gender equality and social inclusion (GESI) and environmental sustainability;
(o) be proficient in Microsoft Office applications and familiar with digital tools for data collection and reporting;

Language.

(p) be proficient in written and spoken English; and
(q) be proficient in the Lao language.

Submission of Expressions of Interest

Interested candidates shall submit **a curriculum vitae, accompanied by a letter of expression of interest and professional references**, demonstrating that they meet the qualifications set out above. Submissions shall be delivered to the address below no later than **16:00 hours (Vientiane time) on 8 October 2026,** by hand, by post, or by electronic mail. Only shortlisted candidates shall be contacted.

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CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator
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